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Services

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[August 15, 1999](#) Issue of [CIO Magazine](#)

100
LEADERS FOR THE NEXT MILLENNIUM

The Honorees

3M St. Paul, Minn.

Diversified manufacturing, and industrial, consumer and health-care products

David P. Drew, VP of IT

Livio D. DeSimone, Chairman and CEO

www.mmm.com

Revenues: \$15B

Employees: 73,564

AlliedSignal Inc. Morristown, N.J.

Advanced-technology and manufacturing company (aerospace and automotive products, chemicals, fibers and plastics)

Larry E. Kittelberger, Senior VP and CIO

www.alliedsignal.com

Revenues: \$15.1B

Employees: 70,400

Lawrence A. Bossidy, Chairman and CEO

Amazon.com Inc. Seattle

Online merchant

Richard L. Dalzell, VP and CIO

Jeffrey P. Bezos, Chairman, President and CEO

www.amazon.com

Revenues: \$610M

Employees: 3,000

America Online Inc. Dulles, Va.

Branded interactive services and original content

Marc Andreessen, CTO

Stephen M. Case, Chairman and CEO

www.aol.com

Revenues: \$3.3B

Employees: 12,000

Amgen Inc. Thousand Oaks, Calif.

Biotechnology

Keith Leonard, Director of IS

Gordon M. Binder, Chairman and CEO

www.amgen.com

Revenues: \$2.7B

Employees: 5,500

AT&T Corp. New York City

Global communications

Alan Jones, CIO

C. Michael Armstrong, Chairman and CEO

www.att.com

Revenues: \$53.2B

Assets: \$101.2B

Employees: 128,000

Bank of America Charlotte, N.C.

Banking

James D. Dixon, CIO

Hugh L. McColl Jr., Chairman and CEO

www.bankofamerica.com

Assets: \$614B

Employees: 165,000

Bank One Corp. Chicago

Banking and other financial services

Marvin Adams, CIO

John B. McCoy, President and CEO

www.bankone.com

Assets: \$261.5B

Employees: 94,000

Becton, Dickinson and Co. Franklin Lakes, N.J.
 Manufacturer of diagnostic systems and medical supplies and equipment
Art Levin, CIO
Clateo Castellini, Chairman, President and CEO

www.bd.com

Revenues: \$3.1B
 Employees: 21,700

BellSouth Corp. Atlanta
 Telecommunications
Francis A. Dramis Jr., Executive VP and CIO
F. Duane Ackerman, Chairman, President and CEO

www.bellsouthcorp.com

Revenues: \$23B
 Assets: \$39B
 Employees: 88,400

Bharat Petroleum Corp. Ltd. Mumbai, India
 Oil refining and marketing
Ashok Sinha, Director of Finance
U. Sundararajan, Chairman and Managing Director

www.bharatpetroleum.com

Revenues: InR 207B (US\$4.8B)
 Assets: InR 46B (US\$1.1B)
 Employees: 12,094

Biogen Inc. Cambridge, Mass.
 Biotechnology and biopharmaceuticals
Richard Knight, Director of IS
James L. Vincent, Chairman and CEO

www.biogen.com

Revenues: \$558M
 Employees: 1,200

Bloomberg LP New York City
 Financial news and data; magazine publisher; international TV,
 radio and news wire services
Tom Secunda, Founding Partner
Michael R. Bloomberg, CEO and Founder

www.bloomberg.com

Revenues: \$1.6B (estimate)
 Employees: 5,000

BP Amoco PLC London
 Integrated oil company
John Leggate, Group VP of IT
John Browne, CEO

www.bpamoco.com

Revenues: \$68.3B
 Employees: 96,650

Cable News Network Inc. (CNN) Atlanta
News organization with television, radio and Internet outlets
Scott Teissler, CIO and CTO
Tom Johnson, Chairman, President and CEO

www.cnn.com

Revenues: NA
Employees: 3,500

Capital One Financial Corp. Falls Church, Va.
Financial services
James Donehey, CIO
Richard D. Fairbank, Chairman and CEO

www.capitalone.com

Assets: \$17.4B
Employees: 12,000

Charles Schwab Corp., The San Francisco
Securities brokerage and related financial services
Dawn Lepore, Executive VP and CIO
Charles R. Schwab, Chairman and Co-CEO
David S. Pottruck, President and Co-CEO

www.schwab.com

Revenues: \$2.7B
Assets: \$491.1B
Employees: 13,500

Cisco Systems Inc. San Jose, Calif.
Internet communications gear
Peter Solvik, Senior VP of IS and CIO
John T. Chambers, President and CEO

www.cisco.com

Revenues: \$8.5B
Employees: 17,000+

Citigroup Inc. New York City
Financial services, banking, brokerage and insurance
Edward D. Horowitz, Senior Corporate Officer of Citigroup and Head of e-Citi
John S. Reed, Chairman and Co-CEO
Sanford I. Weill, Chairman and Co-CEO
Mary Alice Taylor, Sr. Corporate Officer of Citigroup and Head of Global Operations and Technology

www.citi.com

Revenues: \$76.4B
Employees: 170,000

Coca-Cola Co., The Atlanta
Soft drink manufacturer

www.thecoca-colacompany.com

Revenues: \$18.8B

William S. Herald, CIO
M. Douglas Ivester, Chairman and CEO

Employees: 29,500

Comcast Cable Communications Inc. Philadelphia
 Cable television
Bradley P. Dusto, Senior VP of Engineering
Stephen B. Burke, President

www.comcast.com/cable

Revenues: \$2.3B
 Assets: \$6.5B
 Employees: 8,800

Computer Associates International Inc. Islandia, N.Y.
 Software
Gary Quinn, Executive VP of Global Information and Administration
Charles B. Wang, Chairman and CEO

www.cai.com

Revenues: \$5.3B
 Assets: \$6.7B
 Employees: 14,000

Convergys Corp. Cincinnati
 Customer relationship management
Brian C. Henry, CIO
James F. Orr, President and CEO

www.convergys.com

Revenues: \$1.5B
 Employees: 33,000

Corning Inc. Corning, N.Y.
 Manufacturer of high-tech products for the communications, scientific
 and environmental markets
Richard J. Fishburn, VP and CIO
Roger G. Ackerman, Chairman and CEO

www.corning.com

Revenues: \$3.5B
 Employees: 15,400

DaimlerChrysler AG Auburn Hills, Mich., and Stuttgart, Germany
 Transportation company
Susan J. Unger, Senior VP and CIO
Robert J. Eaton, Co-Chairman
Juergen E. Schrempp, Co-Chairman

www.daimlerchrysler.com

Revenues: Eur 132B (US\$136B)
 Employees: 457,000

Dell Computer Corp. Round Rock, Texas
 Computer manufacturer

www.dell.com

Revenues: \$18.2B

Jerry N. Gregoire, Senior VP and CIO
Michael S. Dell, Chairman and CEO

Employees: 24,000

Deloitte Consulting New York City
 Management consulting and systems integration
Stephen D. Sprinkle, Managing Director of Service Lines
Pat Loconto, Chairman and CEO

www.dc.com

Revenues: \$3.2B
 Employees: 19,560

Discovery Communications Inc. Bethesda, Md.
 Producer of original nonfiction programming
David P. Roth, Senior VP of IS and Services
John S. Hendricks, Founder, Chairman and CEO
Judith A. McHale, President and COO

www.discovery.com

Revenues: \$1B+
 Employees: 3,500+

eBay Inc. San Jose, Calif.
 Online person-to-person trading
Michael Wilson, Senior VP of Product Development and Site Operations
Margaret C. Whitman, President and CEO

www.ebay.com

Revenues: \$47.4M
 Employees: 193

E.I. du Pont de Nemours and Co. Wilmington, Del.
 Science company
Robert R. Ridout, VP of IS and CIO
Charles O. Holliday Jr., Chairman, President and CEO

www.dupont.com

Revenues: \$24.8B
 Employees: 92,000

Enron Corp. Houston
 Natural gas and electricity
Richard Causey, Senior VP and Chief Accounting and Information Officer
Kenneth L. Lay, Chairman and CEO

www.enron.com

Revenues: \$31.3B
 Assets: \$30B
 Employees: 20,000

Enterprise Rent-A-Car Co. St. Louis
 Car rental company
William W. Snyder, Senior VP and CIO

www.enterprise.com

Revenues: \$4.2B
 Employees: 37,000

Andrew C. Taylor, President and CEO

Ernst & Young LLP New York City

Consulting, tax and assurance

John T. McCreadie, CIO

Philip A. Laskawy, Chairman and CEO

www.ey.com

Revenues: \$5.5B
Employees: 30,000

E-Trade Group Inc. Palo Alto, Calif.

Electronic financial services

Debra Chrapaty, CIO, and President and COO of E-Trade Technologies

Christos M. Cotsakos, President and CEO

www.etrade.com

Revenues: \$245.3M
Assets: \$21B
Employees: 1,200

Federal Express Corp. Memphis, Tenn.

Express delivery and transportation services

Christopher T. Hjelm, Senior VP and CIO

Theodore L. Weise, President and CEO

www.fedex.com

Revenues: \$13.3B
Employees: 146,000

First Tennessee National Corp. Memphis, Tenn.

Financial services

John Kelley, Memphis Banking Group President

Ralph Horn, Chairman, President and CEO

www.firsttennessee.com

Assets: \$18.3B
Employees: 11,106

General Electric Co. Fairfield, Conn.

Global diversified products and services

Gary M. Reiner, Senior VP and CIO

John F. Welch Jr., Chairman and CEO

www.ge.com

Revenues: \$100.5B
Assets: \$355B
Employees: 293,000

Gillette Co., The Boston

Manufacturer of consumer products

Patrick J. Zilvitis, VP of Corporate IT

Michael C. Hawley, Chairman and CEO

www.gillette.com

Revenues: \$10B
Employees: 43,100

Grainger Inc. Lake Forest, Ill.
Business-to-business distributor of equipment, components and supplies for maintenance, repair and other services
James T. Ryan, VP of IS
Richard L. Keyser, Chairman and CEO

www.grainger.com
Revenues: \$4.3B
Assets: \$2.1B
Employees: 15,270

GreenMountain.com Co. South Burlington, Vt.
Marketer of environmentally friendly products over the Internet and electricity retailer
Jeffrey D. Liotta, CTO
Dennis Crumpler, Vice Chairman
M. David White, CEO

www.greenmountain.com
Revenues: \$1.5M
Employees: 80

Hallmark Cards Inc. Kansas City, Mo.
Manufacturing
Steve Hawn, VP of IT
Irvine O. Hockaday Jr., President and CEO

www.hallmark.com
Net Sales: \$3.9B
Employees: 20,945

Harley-Davidson Motor Co. (Harley-Davidson Inc.) Milwaukee
Motorcycles
David J. Storm, VP of Planning and IS
Jeffery L. Bluestein, Chairman, President and CEO

www.harley-davidson.com
Revenues: \$2.1B
Employees: 6,000+

Hewlett-Packard Co. Palo Alto, Calif.
Computing and imaging solutions and services for business and home
Michael J. Rose, VP and CIO
Lewis E. Platt, Chairman and CEO

www.hp.com
Revenues: \$47.1B
Employees: 122,800

Home Depot Inc., The Atlanta
Home improvement retailer
Ronald B. Griffin, Senior VP of IS
Arthur M. Blank, President, CEO and COO

www.homedepot.com
Revenues: \$30.2B
Employees: 180,000

Honda Motor Co. Ltd. Tokyo

Automobile and motorcycle manufacturer

Masaaki Kato, Director

Hiroyuki Yoshino, President and CEO

www.hondaco.jp/eng

Revenues: \$45.4B

Assets: \$36.4B

Employees: 112,000

IBM Corp. Armonk, N.Y.

Information and technology services

Stephen M. Ward, VP of Business Transformation and CIO

Louis V. Gerstner Jr., Chairman and CEO

www.ibm.com

Revenues: \$81.7B

Employees: 291,067

InFocus Systems Inc. Wilsonville, Ore.

Data and video projection systems

Craig Friedrich, CIO

John V. Harker, CEO

www.infocus.com

Revenues: \$310M

Employees: 530

Ingram Micro Inc. Santa Ana, Calif.

Wholesale distributor of technology products and services

David M. Carlson, Senior VP and CTO

Jerre L. Stead, Chairman and CEO

www.ingrammicro.com

Revenues: \$22B

Employees: 14,000

J. Sainsbury PLC London

Supermarket and grocery

Chris Montagnon, Director of IS

Dino Adriano, Group CEO and Chairman, Sainsbury's Supermarkets

www.j-sainsbury.co.uk

Revenues: £15B (US\$23.9B)

Employees: 173,775

Johnson & Johnson New Brunswick, N.J.

Health-care products manufacturer

JoAnn H. Heisen, VP and CIO

Ralph S. Larsen, Chairman and CEO

www.jnj.com

Revenues: \$23.7B

Employees: 93,100

Kinko's Inc. Ventura, Calif.

www.kinkos.com

Retail provider of document and business services

Robert Meltzer, CTO

Joseph Hardin Jr., President and CEO

Revenues: NA

Employees: 25,000

Kraft Foods Inc. Northfield, Ill.

Food manufacturer

James R. Kinney, Senior VP and CIO

Robert A. Eckert, President and CEO

www.kraftfoods.com

Revenues: \$17.3B

Employees: 37,500

Lucent Technologies Inc. Murray Hill, N.J.

Communications equipment manufacturer and software developer

Herbert G. Vinnicombe, VP and CIO

Richard A. McGinn, Chairman and CEO

www.lucent.com

Revenues: \$30.1B

Employees: 143,600

Malden Mills Industries Inc. Lawrence, Mass.

Textile manufacturer of Polartec fabrics

William Baggeroer, CIO

Aaron Feuerstein, President and CEO

www.polartec.com

Revenues: \$300M

Employees: 2,000

Marriott International Inc. Bethesda, Md.

Hospitality

Carl Wilson, Executive VP and CIO

William J. Shaw, President and COO

www.marriott.com

Sales: \$8B

Employees: 135,000

Marshall Industries El Monte, Calif.

Electronic component distribution

Robert Rodin, President and CEO

www.marshall.com

Revenues: \$1.7B

Employees: 2,000

Maytag Corp. Newton, Iowa

Appliances

Edward Wojciechowski, Corporate VP of IT

Leonard A. Hadley, Chairman and CEO

www.maytagcorp.com

Revenues: \$4B

Employees: 24,000

MBNA Corp. Wilmington, Del.

Banking

Ronald W. Davies, Senior Vice Chairman

Alfred Lerner, Chairman and CEO

www.mbnainternational.com

Revenues: \$5.2B

Employees: 20,000

MCI WorldCom Inc. Jackson, Miss.

Telecommunications

Diane Duggan, CIO

Bernard J. Ebbers, President and CEO

www.wcom.com

Revenues: \$30B+

Employees: 70,000

Menasha Corp. Neenah, Wis.

Manufacturer of paper and plastic components

Dennis Beiderman, Director of IS

Robert D. Bero, President and CEO

www.menasha.com

Net Sales: \$952M

Employees: 5,759

Merck & Co. Inc. Whitehouse Station, N.J.

Pharmaceuticals

Hassan Dayem, VP of IS and CIO

Raymond V. Gilmartin, Chairman, President and CEO

www.merck.com

Sales: \$26.9B

Employees: 57,300

Microsoft Corp. Redmond, Wash.

Platforms, software

Rick Devenuti, VP and CIO of IT Group

William H. Gates III, Chairman and CEO

www.microsoft.com

Net Revenues: \$14.5B

Employees: 30,202

Millipore Corp. Bedford, Mass.

Purification technology for biopharmaceutical and research, and microelectronics

Bertrand Loy, VP of IT

C. William Zadel, Chairman, President and CEO

www.millipore.com

Net Revenues: \$699M

Employees: 4,000

Mirage Resorts Inc. Las Vegas

www.mirageresorts.com

Casino operations

Glenn Bonner, VP and CIO

Stephen A. Wynn, Chairman, President and CEO

Revenues: \$1.5B
Employees: 28,000

Motorola Inc. Schaumburg, Ill.

Integrated communications and embedded electronic solutions

Les Shroyer, CIO

Christopher Galvin, Chairman and CEO

www.motorola.com

Revenues: \$29.4B
Assets: \$28.7B
Employees: 133,000

National Association of Securities Dealers (NASD) Washington, D.C.

Securities industry self-regulatory organization; parent of NASD Regulation Inc. and The Nasdaq-Amex Market Group

Gregor S. Bailar, Executive VP and CIO

Frank G. Zarb, Chairman and CEO

www.nasd.com

Revenues: \$740M
Employees: 3,500

Nextel Communications Inc. Reston, Va.

Wireless communications provider

Richard LaFave, CIO

Daniel F. Akerson, Chairman and CEO

www.nextel.com

Revenues: \$1.8B
Employees: 9,600

Nokia Espoo, Finland

Telecommunications and data communications equipment

Jorma Ollila, CEO

www.nokia.com

Revenues: \$15.7B
Employees: 47,000

Novartis AG Basel, Switzerland

Life sciences

Horst Fischer, Head of Corporate IT

Daniel Vasella, Chairman, President and CEO

www.novartis.com

Revenues: SFr 31.7B
(US\$20.6B)
Employees: 82,000

Patagonia Inc. Ventura, Calif.

Designer and distributor of technical outdoor clothing

www.patagonia.com

Revenues: \$165M

Mike Busch, CIO
Eve Jursch, CEO

Employees: 900

PeopleSoft Inc. Pleasanton, Calif.

Electronic business networks

David Thompson, CIO

David A. Duffield, Chairman, President and CEO

www.peoplesoft.com

Revenues: \$1.3B

Employees: 6,600

Pfizer Inc. New York City

Pharmaceuticals

William C. Steere Jr., Chairman and CEO

www.pfizer.com

Revenues: \$13.5B

Employees: 46,000

PricewaterhouseCoopers LLP New York City

Professional services

Ellen Knapp, Global CIO

James J. Schiro, CEO

www.pwcglobal.com

Revenues: \$15.3B

Employees: 155,000

Progressive Corp., The Mayfield Village, Ohio

Auto insurance

Peter Lewis, CEO

www.progressive.com

Revenues: \$5.3B

Employees: 15,500

PRT Group Inc. Windsor, Conn.

Global software engineering services

Stephen E. Michaelson, Senior VP and CIO

Dan Woodward, President and CEO

www.prt.com

Revenues: \$85.6M

Employees: 800+

Prudential Insurance Co. of America, The Newark, N.J.

Financial services

William D. Friel, Senior VP and CIO

Arthur F. Ryan, Chairman and CEO

www.prudential.com

Revenues: \$27.1B

Employees: 78,000

Qantas Airways Ltd. Mascot, NSW Australia

www.qantas.com .au

Transportation of passengers and freight

David Burden, Executive General Manager, Corporate Services

James Strong, CEO

Revenues: \$304.8M

Employees: 30,000

Qualcomm Inc. San Diego

Manufacturer of advanced communications products

Norm Fjeldheim, VP and CIO

Richard Sulpizio, President and COO

www.qualcomm.com

Revenues: \$3.3B

Employees: 10,500

Quantum Corp. Milpitas, Calif.

Mass storage

Paul Roman, VP and Acting CIO

Michael A. Brown, Chairman and CEO

www.quantum.com

Revenues: \$4.9B

Employees: 6,147

Rosenbluth International Philadelphia

Comprehensive corporate, leisure and meetings travel services

Neal Bibeau, VP of Marketing and CIO

Hal F. Rosenbluth, President and CEO

www.rosenbluth.com

Revenues: \$4B

Employees: 4,900

Sabre Inc. Fort Worth, Texas

Electronic distribution of travel-related products and services, and provider of IT solutions for the transportation industry

Terrel B. Jones, CIO

Michael J. Durham, President and CEO

www.sabre.com

Revenues: \$2.3B

Employees: 11,500

SAP America Inc. Newtown Square, Pa.

Application software

Al Wizdo, CIO

Kevin McKay, CEO

www.sap.com/usa

Revenues: \$2.3B

Employees: 5,984

SAS Institute Inc. Cary, N.C.

Software development

www.sas.com

Revenues: \$871M

Charlie Dunham, VP of IS
James H. Goodnight, President and CEO

Employees: 5,908

Schlumberger Ltd. New York City
Technical services
Jean Chevallier, VP of IT
D. Euan Baird, CEO and Chairman

www.slb.comRevenues: \$11.8B
Employees: 64,000

Sears, Roebuck and Co. Hoffman Estates, Ill.
Retail
Jerry Miller, Senior VP and CIO
Arthur C. Martinez, Chairman and CEO

www.sears.comRevenues: \$41.3B
Employees: 324,000

Southwest Airlines Dallas
Airline
Ross Holman, VP of Systems
Herbert D. Kelleher, Chairman, President and CEO

www.southwest.comRevenues: \$4.2B
Assets: \$4.7B
Employees: 27,675

Staples Inc. Framingham, Mass.
Office supplies retailer
Brian T. Light, Senior VP and CIO
Thomas G. Stemberg, Chairman and CEO

www.staples.comRevenues: \$7.1B
Assets: \$3B
Employees: 44,000

Starbucks Coffee Co. Seattle
Specialty retailer
Deborah Gillotti, Senior VP and CIO
Howard Schultz, Chairman and CEO

www.starbucks.comRevenues: \$1.3B
Assets: \$993M
Employees: 26,000

State Street Corp. Boston
Financial services
John A. Fiore, CIO and Head of IT
Marshall N. Carter, Chairman and CEO

www.statestreet.comRevenues: \$2.8B
Employees: 17,100

Sun Microsystems Inc. Palo Alto, Calif.

Computer hardware, software and service

H. William Howard, CIO**Scott G. McNealy**, Chairman, President and CEOwww.sun.com

Revenues: \$2.9B

Assets: \$7.5B

Employees: 28,227

Tech Data Corp. Clearwater, Fla.

Worldwide wholesale distributor of computer technology products

H. John Lochow, Executive VP and CIO**Steven A. Raymund**, Chairman and CEOwww.techdata.com

Revenues: \$11.5B

Assets: \$3.8B

Employees: 8,000

Trilogy Software Inc. Austin, Texas

Leading provider of sales, marketing and e-commerce applications

Patrick Kelly, CFO**Joe Liemandt**, President, CEO and Founderwww.trilogy.com

Revenues: NA

Employees: 1,000

Unilever PLC London

Packaged consumer goods

Peter Slator, Head of IT**Niall W.A. FitzGerald**, Co-Chairman**Morris Tabaksblat**, Co-Chairmanwww.unilever.com

Revenues: \$45B

Employees: 270,000

United Services Automobile Association (USAA) San Antonio

Insurance and financial services association serving active duty and retired military personnel and dependents

Donald R. Walker, CIO**Robert T. Herres**, Chairman and CEOwww.usaa.com

Revenues: \$7.7B

Assets: \$52B

Employees: 20,548

Wal-Mart Stores Inc. Bentonville, Ark.

Retail

Randall Mott, CIO**David Glass**, CEOwww.wal-mart.com

Revenues: \$137.6B

Employees: 850,000

Wells Fargo & Co. San Francisco

Financial services

Webb Edwards, CIO

Richard Kovacevich, President and CEO

www.wellsfargo.com

Assets: \$202B

Employees: 102,000

Whole Foods Market Inc. Austin, Texas

Retail grocery

Betsy Foster, VP and CIO

John P. Mackey, Chairman and CEO

www.wholefoods.com

Revenues: \$1.4B

Employees: 14,200

Xerox Corp. Stamford, Conn.

Document processing products, systems, services and solutions

Patricia A. Cusick, VP and CIO

G. Richard Thoman, President and CEO

www.xerox.com

Revenues: \$19.4B

Employees: 92,700

Yahoo Inc. Santa Clara, Calif.

Global Internet media company

Timothy Koogle, Chairman and CEO

www.yahoo.com

Revenues: \$203M

Employees: 803

Yellow Corp. Overland Park, Kan.

Freight transportation

Thomas L. Smith, President of Yellow Services Inc.

A. Maurice Myers, Chairman, President and CEO

www.yellowcorp.com

Revenues: \$3B

Assets: \$1.1B

Employees: 29,700

The CIO Service Center

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CIO Magazine - August 15, 1999

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